SMALLO	ATEGORY: Ranked by percent of verified reven	ue growth from 2020 - 202	2	Revenue (millions):	Local full-time employees:	PRESENTED B	y J	PMorgan	N CHASE	&CO.
	Company Address Website Phone		Percent growth in revenue from 2020 - 2022	2022 2021 2020	2023 2022 2021	Business description	Year founded	Financial Executive	CEO	
1	Wildfire Systems Inc.	♦ Wildfire	1,655.2	\$8.4 \$3.2 \$0.5	8 7 3	Enterprise platform for rewards and content monetization	2017	NA	Jordan Glazier	
2	Personal Touch Dining Inc. 9950 Scripps Lake Drive, Suite 102 San Diego 92131 www.personaltouchdining.com 858-638-0672	Personal Oliver	669.7	\$8.4 \$6.4 \$1.1	92 90 55	Catering, events, weddings, venue management, bar services	1988	NA	Tracy Zemke	
3	JLM Real Estate 3945 Camino Del Rio S., Floor 3 San Diego 92108 www.jlmcre.com 858-336-9688	<b>KA</b> IM Real Estate	619.4	\$2.7 \$1.5 \$0.4	10 7 3	Commercial real estate brokage	2020	NA	Jason Lee	
4	Bay City Brewing Co. 627 Eighth Ave. San Diego 92101 www.baycitybrewingco.com 619-770-1844	BAY CITY	509.2	\$1.6 \$0.5 \$0.3	38 37 36	Food and beverage	2017	NA	Ben DuBois Greg Anderson Chad Robley	
5	<b>Continental Catering Inc.</b> 8238 Parkway Drive La Mesa 91942 www.continentalcateringsd.com 619-698-3500	Y ♥ ♦ X continental CATERING	498.3	\$5.6 \$2.5 \$0.9	20 24 6	Caterer	1984	NA	Denise Jermyn	
6	Zipdev LLC 3111 Camino Del Rio N., Suite 400 San Diego 92108 www.zipdev.com 619-292-0015	SIPDEV 📚	413.4	\$5.9 \$2.5 \$1.1	2 2 2	Remote technical staffing from LatAm	2016	Michael Lenny	Michael Lenny	3
7	World Amenities Inc. 8260 Camino Santa Fe, Suite A San Diego 92121 www.worldamenities.com 619-276-7660	WORLD amenities	313.9	\$8.8 \$4.4 \$2.1	10 9 8	Hospitality supplies manufacturer	1999	Tiffany Cibulka	Paul Hodge	12 <b>(1)</b> (1)
8	Hope Financial Consulting LLC PO Box 230490 Encinitas 92023 www.hopefinancialconsulting.com 619-268-8042		226.5	\$2.2 \$2.1 \$0.7	2 2 2	Financial services accounting	2018	NA	Jason Hope	
9	Island Staffing 1895 Avenida Del Oro, Suite 5947 Oceanside 92056 www.islandstaffing.us 760-547-5018	<b>USLAND</b>	209.3	\$2.1 \$1.5 \$0.7	1 1 1	Information technology	2002	E.J. Conrad	E.J. Conrad	
10	AlphaCore Capital 875 Prospect St., Suite 315 San Diego 92037 www.alphacorewealth.com 858-875-4100	ALPHACOR WEALTH ADVISOR		\$9.9 \$7.7 \$3.3	19 20 16	Wealth advisory firm	2015	Kim Thomas	Richard Pfister	
11	Reddy Engineering Services Inc. 3160 Camino del Rio S., Suite 103 San Diego 92108 reddyengineering.com 510-409-2640		168.3	\$1.4 \$1 \$0.5	9 6 4	Construction management and landscaping management	2018	NA	Vinay Reddy	
12	Stages Learning 2970 Whiptail Loop, Suite 102 Carlsbad 92010 www.stageslearning.com 530-892-1112	STAGES learning	154.2	\$3.3 \$2 \$1.3	14 9 4	Educational publishing	2017	Shelby Shattuck	Angela Nelson	
13	Robolink 5075 Shoreham Place, Suite 110 San Diego 92122 www.robolink.com 858-876-5123	ROBOLINK build robots. learn code.	143.1	\$2.2 \$1.6 \$0.9	4 6 5	Education, tech toy manufacturing, private education	2012	Hansol Hong	Hansol Hong	
14	Katalyst Public Relations 663 Valley Ave., Unit 202 Solana Beach 92075 www.katalyst-pr.com 858-366-2962	KATALYST	141	\$1.3 \$0.9 \$0.5	15 10 5	Public relations and digital media	2010	Lindsey Head	Katherine Randall	
15	BL3NDIabs 1041 Market St., Suite 424 San Diego 92101 www.bl3ndlabs.com 619-940-6604	3	138.8	\$3.6 \$2.8 \$1.5	NA 15 15	Digital agency	2015	Luis Valdivia	George Burnett	
16	<b>Geofoam International</b> PO Box 6721 san diego 92166 www.geofoamintl.com 9493386635	CECFOAM INTERNATIONALLO	138.5	\$5 \$3.5 \$2.1	8 9 9	Commercial construction supplier	2015	NA	Taylor Moson	
17	TATEEDA 7220 Trade St., Suite 103 San Diego 92121 www.tateeda.com 858-353-0780	TATE DA	134.9	\$6.3 \$4.4 \$2.7	3 4 3	Custom software, outsourcing, outstaffing, software testing	2013	Elvira Issaeva	Viacheslav Khristich	
18	Reel Axis 1902 Wright Place Carlsbad 92008 www.reelaxis.com 760-237-8255	REELAXIS	133.9	\$3.9 \$3.6 \$1.7	7 7 6	Technology marketing	2018	Tiffany Permann	Chris Lee	
19	Brown Bag Beverage 651 Anita St., Suite B3 Chula Vista 91911 www.brownbagbev.com 619-928-9359	NULL REAL	129.4	\$3.7 \$3.3 \$1.6	17 15 10	Craft beer, wine and liquor distributor	2014	Galen Baggs	Susie Baggs	
20	<b>Skyriver IT</b> 7310 Miramar Road, Suite 101 San Diego 92126 www.skyriverit.com 858-812-5298	<b>(</b> Skyriver IT	127.3	\$4.8 \$4.1 \$2.1	25 24 14	Outsourced IT, cybersecurity and IT consulting	2010	NA	Rudy Michelon	
21	Excell Security Inc. 3052 Clairemont Drive, Suite E San Diego 92117 www.excellsecurity.com 619-276-8677	X LEXCEN-SECURITY, INC.	127.2	\$0.7 \$0.6 \$0.3	5 4 4	Security guards	2000	NA	Joe Mackey	
Companies in	the Small category have gross revenue between \$300,000 and \$9	9.99M in the most recent year of rep	oorted data.	D	ue to rounding off, sor	ne growth percentages appear to be i	ncorrect.			

Companies in the Small category have gross revenue between \$300,000 and \$9.99M in the most recent year of reported data. Sources: The companies and their CPA attestation letters. Notes: To be considered for the list, companies must be privately held, based in San Diego County and have earned at least \$300,000 in revenue in 2020. The Business Journal has chosen not to show rankings from last year's list because they misrepresent the company's growth. The purpose of this list is to highlight those companies that grow quickly each year, and while it is unlikely that a company will rank every year, this does not mean that it is not profitable and still growing. A number of companies returned surveys but did not rank in the list.

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SMALL CATEGORY: Ranked by percent of verified revenue growth from 2020 - 2022				Revenue (millions):	Local full-time employees:	presented by $JPMORGAN$ CHASE &				
Rank	Company Address Website Phone		Percent growth n revenue from 2020 - 2022	2022 2021 2020	2023 2022 2021	Business description	Year founded	Financial Executive	CEO	
22	<b>Crowe PR</b> 2869 Historic Decatur Road San Diego 92106 www.crowepr.com 619-794-0114	crowepr	115.9	\$2.9 \$2.5 \$1.3	29 27 21	Advertising/PR/marketing	2015	Tracy Hedges	Anna Crowe	
23	<b>Snake Oil Cocktail Company</b> 1735 Hancock St., Suite D San Diego 92101 www.snakeoilcocktail.com 858-754-9173	SNAKE OIL COCKTAIL CO.	113.6	\$3.6 \$5.1 \$1.7	39 41 6	Beverage catering, event venue management, corporate events, hospitality, virtual event experiences	2010	Michael Esposito	Michael Esposito	
24	<b>Optima Office Inc.</b> 5120 Shoreham Place, Suite 285 San Diego 92122 www.optimaoffice.com 858-283-1234	©PTIMA OFFICE THE OPTIMAL ACCOUNTING AND HR TEAM	110.4	\$9.7 \$6.5 \$4.6	100 78 67	Outsourcing accounting and HR	2018	Chad Putnam	Jennifer Barnes	
25	Wonderist Agency 3015 St Charles St., Suite B San Diego 92110 www.wonderistagency.com 619-291-7073	WONDERIST	109.5	\$6.9 \$4.6 \$3.3	53 48 36	Advertising/marketing/PR	2012	Sheri Benfield	Laura Maly	
26	Denny Cherry & Associates Consulting 1047 Greenway Road Oceanside 92057 www.dcac.com 213-973-3669	DCAC	107.3	\$4.7 \$3.9 \$2.3	9 9 9	IT consulting	2023	Denham Cherry	Denham Cherry	
27	Proko Agency Inc. 937 Ocean Ave. San Diego 92014 www.prokoconsulting.com 888-627-7656	ProKo	92.5	\$5.7 \$3.7 \$3	1 1 1	High-end consulting matching firm	2021	Rebecca Ward	Liz Steblay	
28	Mount Indie 2165 San Diego Ave., Suite 203 San Diego 92117 www.Mountindie.com 858-859-8535		91.3	\$1.3 \$1.2 \$0.7	6 4 3	Talent acquisition services	2018	NA	Brooke Weinert	
29	Tranquil Home 3555 Rosecrans St., Suite 114-113 San Diego 92110 www.tranquilhome.net 858-848-0881	Tranquil Home	88.5	\$0.9 \$0.8 \$0.5	27 32 30	Cleaning services	2012	Erin Zanelli	Nicola Davies	
30	Innovatus Technology Consulting 9655 Granite Ridge Drive, Suite 200 San Diego 92123 www.innovatus-tech.com 619-994-4239		81.3	\$5.8 \$4.2 \$3.2	71 50 25	Defense contractor	2012	NA	John Nguyen	
31	SingTech Inc. dba KickPOWER 9543 Heinrich Hertz Drive, Suite 5 San Diego 92067 www.kickpower.com 619-507-2800	KICK POWER	80.3	\$6.4 \$6.6 \$3.6	12 8 4	Importer and wholesaler consumer electronics for cell phones and mobile devices	2014	Ricky Krumholz	Ricardo Singer	
32	Duds By Dudes LLC 7855 Ostrow St., Suite A San Diego 921111 www.dudsbydudes.com 858-573-8405	Dudes	78.9	\$5.4 \$3.4 \$3	46 37 21	Custom printing and embroidery products	2006	Tom Huppert	Brian Geffen	G
33	Premier Plan Consultants 6215 Ferris Square, Suite 201 San Diego 92121 www.premierplanco.com 858-257-3555	PREMIER PLAN	77.8	\$4.2 \$3.5 \$2.4	26 28 32	Corporate retirement plan benefits	2017	NA	Tom Burns	
34	Momentum Billing 13400 Sabre Springs Parkway, Suite 150 San Diego 92128 www.momentumbilling.com 866-875-6527	Momentum Billing	74.2	\$5.8 \$4.8 \$3.3	10 9 12	Physical therapy billing and software	2008	NA	Monty Miller	
35	Bekker's Catering 7455 Mission Gorge Road San Diego 92120 www.bekkerscatering.com 619-287-9027	Bekker's	72.8	\$7.3 \$7.7 \$4.2	40 40 30	Catering	1958	Jennifer Worm	Olga Worm	
36	Law Office of David P. Shapiro APLC 2550 Fifth Ave., Suite 1050 San Diego 92103 www.DavidPShapiroLaw.com 619-295-3555	Law Office of DAVID P. SHAPIRO San Diego Criminal Defense Attorney	67.2	\$1.8 \$1.7 \$1.1	7 7 5	Criminal defense law firm	2010	NA	David Shapiro	
37	VIA Technical LLC 591 Camino de la Reina, Suite 711 San Diego 92108 www.viatechnical.com 619-704-1400	TECHNICAL	66.4	\$10 \$7.1 \$6	9 9 9	Staffing firm - technical recruiting	2005	David Viani	Natalie Viani	
38	<b>Mojenta</b> 4075 Park Blvd., Suite 102-364 San Diego 92103 www.mojenta.com 619-573-6377	MOJENTA	62.6	\$2 \$1.7 \$1.2	6 11 8	Marketing agency	2013	Theresa Lauer Jim Nardine	Angela Leavitt	
39	Marine Street Financial 7825 Fay Ave., Suite 240 La Jolla 92037 www.marinestreetfinancial.com 858-754-350	Marine Street Financi wells fargo advisors financial netwo		\$3.2 \$2.9 \$2.1	7 7 5	Wealth management	2013	Conor Fitzpatrick	Perry Bacon	(B)
40	Avritek 650 Gateway Center Way, Suite I San Diego 92102 www.avritek.com 858-715-0950	Oavritek	52	\$2.3 \$1.7 \$1.5	10 9 7	IT asset disposition services	2004	Ed Pletner	Ed Pletner	<b>E</b>
41	<b>Great Ecology</b> 2251 San Diego Ave., Suite A218 San Diego 92110 www.greatecology.com 858-750-3201	GREATECOLOgy	51.6	\$4.2 \$3.1 \$2.8	14 11 7	Environmental consulting	2011	Lilia Gavrilenko	Mark Laska, Ph.D.	
42	SuiteCentric LLC 5857 Owens Ave., Suite 300 San Diego 92008 www.suitecentric.com 760-520-1611	<b>Suite</b> centrio	51	\$3.6 \$3.8 \$2.4	18 18 18	Software and technology consulting	2016	April Holman	Adam Baruh	

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## **FASTEST-GROWING PRIVATE COMPANIES**

SMALL CATEGORY: Ranked by percent of verified revenue growth from 2020 - 2022

• • • • •				(millions):	employees:		. J.	MORGAI	N OTTABL	<b>a</b> 00.
Ran	Company Address K Website Phone		Percent growth in revenue from 2020 - 2022	2022 2021 2020	2023 2022 2021	Business description	Year founded	Financial Executive	CEO	
4:	Searchbug Inc. 2101 Las Palmas Drive, Suite E Carlsbad 92011 www.searchbug.com 760-454-7301	Searchburg	45.3	\$1 \$0.9 \$0.7	3 3 3	SaaS data provider	2010	Karen Goodman	Noah Wieder	
44	Component Surfaces Inc. 11880 Community Road, Suite 380 Poway 92064 www.componentsurfaces.com 858-776-0602		44.6	\$3 \$2.3 \$2.1	23 18 23	Manufacturing processing services	2004	Anastasia Rollins	David Shields	
4	www.championrisk.com 858-369-7900	CHAMPION RISK & Insurance Services	42.2	\$7.3 \$5.7 \$5.1	26 21 20	Insurance brokerage	2010	Jennifer Noriega	Mark Raby	
40	Xceptional 10089 Willow Creek Road, Suit 100 San Diego 92131 www.xceptional.com 858-225-6230	Kceptional	37.3	\$5.6 \$4.3 \$4.1	20 20 15	Managed IT service provider	2007	Danielle Carpenter	Chris McKewon	
47	Morrison Insurance Services Inc. 2710 Gateway Road Carlsbad 92009 www.misbenefits.com 760-438-9311		30.2	\$4.4 \$4 \$3.4	15 15 13	Health insurance and employee benefits brokerage	2002	Jim Morrison	Jim Morrison	
48	Barrie + C0 6336 Greenwich Drive, Suite D San Diego 92122 www.thebarriecompany.com 619-838-1064	barrie+co	24.1	\$2.8 \$2.2 \$2.2	13 11 10	Project management consulting	2015	Shawn Lantz	Elizabeth Barrie	
49	XL Staffing Inc. 450 Fletcher Parkway, Suite 204 El Cajon 92020 www.xlstaffing.com 619-579-0442	TEAM XI	20.8	\$2 \$2 \$1.6	6 5 5	Employment staffing agency	1996	Joe Mackey	Joe Mackey	
50	At Your Home Familycare 4747 Viewridge Ave., Suite 106 San Diego 92123 www:atyourhomefamilycare.com 858-625-0406		18.9	\$2.3 \$2.1 \$2	49 49 49	Licensed in-home care non-medical	1984	Laurie Edwards- Tate	Laurie Edwards- Tate	
5	GroundLevel Landscape Architecture Inc. 2605 State St., Suite B San Diego 92103 www.groundlevelsd.com 619-325-1990	GROUNDLEVEI LANDSCAPE ARCHITECTURE	- 13.7	\$6 \$5.6 \$5.3	36 36 27	Landscape architecture	1995	NA	lan Morris	
52	<ul> <li>Bop Design</li> <li>610 W. Ash St., Suite 706</li> <li>San Diego 92101</li> <li>www.bopdesign.com 619-330-0730</li> </ul>	вор	13.3	\$2.8 \$2.6 \$2.4	11 13 13	B2B web design and marketing agency	2009	Katie Sterling	Kara Jensen	
Commoni	as in the Small estagery have gross revenue between \$200,000 and \$0	00M in the most recent year of re	mantad data	D	to to sounding off con	na growth paraantagas appaar to ba	noomoot			

Companies in the Small category have gross revenue between \$300,000 and \$9.99M in the most recent year of reported data. **Sources:** The companies and their CPA attestation letters.

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Karla Hertzog CEO

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MEDIU	<b>N CATEGORY:</b> Ranked by percent of ve	rified revenue growth from 2020		Revenue (millions):	Local full-time employees:	PRESENTED	вү с	JPMORGA	N CHAS	Е&СО.
Rank	Company Address Website Phone		Percent growth in revenue from 2020 - 2022	2022 2021 2020	2023 2022 2021	Business description	Year founded	Financial Executive	CEO	
1	CourtAvenue 1230 Columbia St., Suite 640 San Diego 92101 844-268-7828 www.courtavenue.com	O CourtAvenue	3,883	\$21.1 \$13 \$0.5	96 50 20	Digital transformation agency	2020	NA	Dan Khabie	
2	Cymbiotika LLC 5825 Oberlin Drive, Suite 5 San Diego 92121 206-458-5567 www.cymbiotika.com	СҮМВІОТІКА	439.6	\$37.5 \$13.6 \$6.9	74 40 25	Consumer goods	2018	Nick Mino	Shahab Elmi	
3	Destination Concepts Inc. 2620 Financial Court, Suite 101 San Diego 92117 858-274-7979 www.destinationconcepts.com	DestinationConcepts inc	335.5	\$45.2 \$13.1 \$10.4	90 74 51	Corporate events and meetings	1998	Brynne Frost	Brynne Frost	
4	ITJ USA Inc 16950 Via de Santa Fe, Suite 5060-148 Rancho Santa Fe 92067 858-208-0058 www.itj.com	іті	329.5	\$18.9 \$9.8 \$4.4	15 7 5	Software, recruiting	2019	Randy Baddo	Maritxa Diaz	
5	Trust & Will San Diego 866-908-7878 www.trustandwill.com	trust &will	307.4	\$11 \$5.9 \$2.7	74 81 40	Financial tech	2017	John Zdanowski	Cody Barbo	
6	Metajive 543 Encinitas Blvd., Suite 113 Encinitas 92024 760-274-6882 www.metajive.com	metajive/	231.9	\$11.7 \$4.3 \$3.5	38 25 16	Digital design, websites, and apps	2005	April Benton	Dave Benton	
7	SOCi Inc. 350 10th Ave., Suite 101 San Diego 92101 858-225-4110 www.meetsoci.com	SOCi	229.6	\$57.5 \$33.5 \$17.4	98 63 36	Multi-location marketing software	2012	Eric Jenny	Afif Khoury	
8	Mindgruve 627 Eighth Ave. San Diego 92101 619-757-1325 www.mindgruve.com	mındgruve	191.2	\$83.3 \$55.3 \$28.6	66 61 36	Marketing and advertising	2001	James Earwicker	Chad Robley	
9	C Squared Social 5963 La Place Court, Suite 105 Carlsbad 92008 858-386-7400 www.csquaredsocial.com	C <sup>®</sup> Social.	182.4	\$14.6 \$10.6 \$5.2	24 29 26	Digital marketing/advertising	2014	Casey Crail Adam van de Leuv	Caleb Crail Cassidy Crail	
10	GoShare 11440 W. Bernardo Court San Diego 92127 800-213-3184 www.goshare.co	GoShare	179.6	\$10.8 \$6.2 \$3.9	24 31 21	Last mile logistics software	2014	Ryan Perfit	Shaun Savage	
11	Honest Medical 1935 Ave Del Oro, Suite E Oceanside 92056 833-933-2323 www.honestmed.com	HONESTMED	162.7	\$54.4 \$43.1 \$20.7	21 18 9	Ecommerce medical supplier	2018	NA	Mike Greenan	
12	Dobi & Associates Inc. 3433 Camino del Rio S., Suite 207 San Diego 92108 619-299-0490 www.cedarcraft.com		149.5	\$36.2 \$21 \$14.5	8 8 8	Wholesaler	2004	Penny VanBaale	Glen Dobi	<b>@</b>
13	PBO Advisory Group 3655 Nobel Drive, Suite 520 San Diego 92122 858-622-1681 www.pboadvisory.com	PBO Advisory Finance I R1 Operations I Compliance	145	\$12.8 \$11 \$5.2	28 32 29	Accounting & finance, human resources, human capital consulting and business operations	2011	Jennifer Rebis	Mike Ford	<b>E</b>

Companies in the Medium category have gross revenue between \$10M and \$99.9M in the most recent year of reported data **Sources:** The companies and their CPA attestation letters.

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MEDIU	<b>M CATEGORY:</b> Ranked by percent of verif	ied revenue growth from 2020 -	2022	Revenue (millions):	Local full-time employees:	PRESENTED	вү Ј	PMORGA	N CHASE	&CO.
Rank	Company Address Website Phone		Percent growth in revenue from 2020 - 2022	2022 2021 2020	2023 2022 2021	Business description	Year founded	Financial Executive	CEO	
14	Sayva Solutions 3636 Nobel Drive, Suite 170 San Diego 92122 858-242-5676 www.sayvasolutions.com	V SAYVA	144.7	\$26.3 \$16.1 \$10.8	146 113 67	Project consulting, managed services, and recruiting services for accounting, finance, tech and HR	2014	John Petraglia	Ryan Buell	
15	C2 Building Group 107 S. Cedros Ave., Suite 220 Solana Beach 92075 858-232-0213 www.c2sd.com	<b>C</b> Building Group	135.2	\$69.5 \$33.2 \$29.6	68 66 33	Commercial general contractor focusing on projects in San Diego County	2014	Josh Chesnut	Jeff Cole	
16	Agile Six Applications Inc. 501 W. Broadway, Suite 800 San Diego 92101 619-350-6292 www.agile6.com	agilesix	125.7	\$30.8 \$18.4 \$13.7	60 58 46	Government software contractor	2014	Ernie Ramirez	Robert Rasmussen	
17	Tomahawk Power 8925 Carroll Way C San Diego 92121 866-577-4476 www.tomahawk-power.com	ТОМАНАШК	117.3	\$17 \$11.4 \$7.8	19 17 14	Construction equipment distribution manufacturing	2012	NA	Lawrence Nora	
18	CWDL CPAs 5151 Murphy Canyon Road, Suite 135 San Diego 92123 858-565-2700 www.cwdl.com	CWDL See what's possible.	101.8	\$10.6 \$8.6 \$5.2	53 38 33	CPA, consulting, tax, audit, accounting	2013	Ben Leavitt	Mark Wilson	6
19	Proven Recruiting 9444 Waples St. Suite 440 San Diego 92121 858-412-1111 www.provenrecruiting.com		95.2	\$31.3 \$23.8 \$16.1	71 50 33	Finance and accounting, technology, life sciences	2007	Shirley Park	Ingram Losner	
20	C3 Risk & Insurance Services 404 Camino Del Rio S., Suite 410 San Diego 92108 619-233-8000 www.c3insurance.com	Ô	89.9	\$21 \$13.5 \$11	102 95 77	Insurance (non-healthcare)	2017	Kathy Greci	Gabe Erle	
21	Fuse Integration Inc. 4863 Shawline St., Suite D San Diego 92111 619-255-0668 www.fuseintegration.com	YFuse.	87	\$21 \$14.4 \$11.3	97 75 60	Defense contractor	2010	Tom Holmquist	Sumner Hunt Lee	
22	Triad Components Group 1675 Pioneer Way, Suite C El Cajon 92020 619-873-2277 www.triadcomponentsgroup.com	<b>TREAD</b> Computer Only	71.4	\$13.6 \$11.3 \$7.9	27 22 19	Manufacturer of circuit components used in automotive and electronics systems	2000	Daria Peck	Jim Kalb	
23	Coastal Payroll 9350 Waxie Way, Suite 110 San Diego 92123 858-655-2123 www.coastalpayroll.com	Coastal Payroll	71	\$21.9 \$17.6 \$12.8	125 118 91	Payroll and human resources	2007	Craig Coleman	Jonathan Gallagher	
24	Managed Solution 1775 Hancock St., Suite 110 San Diego 92110 858-429-3000 www.managedsolution.com		61.8	\$22.1 \$17 \$13.7	95 70 80	Microsoft consulting firm with helpdesk and managed support services	2002	Joseph Martynowski	Sean Ferrel	
25	Southwest Antennas Inc. 12305 Crosthwaite Circle Poway 92064 858-831-4197 www.southwestantennas.com		61.4	\$13 \$9.1 \$8.1	123 61 59	Manufacturing	2005	Carol Culver	Benjamin Culver	
26	PenChecks Inc. 8580 La Mesa Blvd., Suite 100 La Mesa 91942 800-541-3938 www.penchecks.com		59.7	\$32.8 \$24.6 \$20.6	85 72 59	Fintech, financial, retirement	1994	Jesus Aguilar	Spiro Preovolos	
	n the Medium category have gross revenue between \$10?	M and \$99.9M in the most recent year of re	eported data.			nal has chosen not to show ranking		ear's list because they misrepre	sent the company's growth.	

Companies in the Medium category have gross revenue between \$10M and \$99.9M in the most recent year of reported data. **Sources:** The companies and their CPA attestation letters.

Notes: To be considered for the list, companies must be privately held, based in San Diego County and have earned at least \$300,000 in revenue in



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MEDIUM CATEGORY: Ranked by percent of verified revenue growth from 2020 - 2022

Revenue Local full-time PRESENTED BY JPMORGAN CHASE & CO.

				(millions):	employees:		5 0	IMOROA		ac
Rank	Company Address Website Phone		Percent growth in revenue from 2020 - 2022	2022 2021 2020	2023 2022 2021	Business description	Year founded	Financial Executive	CEO	
27	Bird Rock Systems Inc. 9645 Scranton Road, Suite 160 San Diego 92121 858-777-1617 www.birdrockusa.com	<b>BIRD ROCK</b>	59.4	\$39.3 \$29.3 \$24.6	40 30 25	IT solutions provider for Fortune 500 companies	2003	NA	Jim Matteo	E
28	LEDLightExpert.com 4616 Valinda Point San Diego 92130 800-674-9420 www.ledlightexpert.com	EEDLightExpert	54.5	\$21.8 \$18.9 \$14.1	7 8 6	LED Lighting retailer of warehouse lights, LED bulbs, LED parking lot lights, stadium lights	2015	Thomas Goddard	Dara Greaney	
29	AB Airbags Inc. 2734 Loker Ave. W., Suite H Carlsbad 92010 760-268-1000 www.abairbags.com	A B AIRBAGS	51.6	\$23.8 \$19.6 \$15.7	14 13 12	Wholesale and distribution of dunnage bags	2011	Julian Astrove	Doug Pomeranz	20
30	FMT Consultants 5411 Avenida Encinas, Suite 110 Carlsbad 92008 750-930-6400 www.fmtconsultants.com	<b>Fmt</b>	51.4	\$24.6 \$18.4 \$16.3	NA NA 48	Consulting	1995	Linh Nguyen	Eric Casazza	15
31	Ignite Visibility 4250 Executive Square, Suite 100 La Jolla 92037 619-752-1955 www.ignitevisibility.com		48.3	\$21.9 \$18.9 \$14.8	97 105 105	Digital marketing agency	2013	Mitch Sherwin	John Lincoln	
32	Vozzier LLC 12793 Cijon St. San Diego 92129 619-535-9595 www.comfilife.com	ComfiLife	42.2	\$35.7 \$34.7 \$25.1	2 2 2	Product designer specializing in ergonomic seat cushions, pillows, kitchen mats and joint supports	2015	Ozlem Sengul	Ozlem Sengul	6
33	Griffin Funding Inc. 2445 Fifth Ave., Suite 300 San Diego 92101 800-527-5910 www.griffinfunding.com		35	\$12.7 \$15.4 \$9.4	30 40 37	Mortgage lending	2013	Bill Lyons	Bill Lyons	6
34	Black Box Safety Inc. 1899 Gillespie Way El Cajon 92020 619-499-7943 www.blackboxsafety.com	BLACK <b>Box</b> safety	30.6	\$13.7 \$6.6 \$10.5	7 6 6	Provider of industrial supplies to government agencies	2020	Anne Burns	Jackson Dalton	
35	Jackson Design & Remodeling Inc. 4797 Mercury St. San Diego 92111 619-442-6125 jacksondesignandremodeling.com		25	\$21.1 \$19.7 \$16.9	53 53 55	Design build firm	1989	Maria Smith	Todd Jackson	
36	Grahovac Construction Company Inc. 8418 La Mesa Blvd. La Mesa 91942 619-466-6693 www.grahovacconstruction.com	Construction Construction	24.2	\$13 \$9.3 \$10.5	20 21 21	Construction	1985	NA	Gina Grahovac Franklin	
37	ScaleMatrix 5775 Kearny Villa Road San Diego 92123 858-633-4300 www.scalematrix.com	SCALEMATRIX	12.6	\$16 \$15.7 \$14.2	NA NA 32	Cloud hosting, backup, disaster recovery, and VDI desktop services on demand	2011	Emily Stebing	Chris Orlando Mark Ortenzi	
38	Nth Generation Computing Inc. 17055 Camino San Bernardo San Diego 92127 858-451-2383 www.nth.com	Generation	11.7	\$68.9 \$62.8 \$61.7	NA NA 72	IT and cybersecurity	1991	NA	Jan Baldwin	
39	I.EPacific Inc. 150 W. Crest St. Escondido 92025 760-294-7097 www.iepacific.com	I.EPacific.Inc.	10	\$28.2 \$37 \$25.6	28 26 28	General contractor and engineering services	1993	Diane Koester-Byron	Diane Koester-Byron	

Companies in the Medium category have gross revenue between \$10M and \$99.9M in the most recent year of reported data. **Sources:** The companies and their CPA attestation letters.

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2020. The Business Journal has chosen not to show rankings from last year's list because they misrepresent the company's growth. Due to rounding off, some growth percentages appear to be incorrect.

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Revenue

LARGE CATEGORY: Ranked by percent of verified revenue growth from 2020 - 2022

(millions): employees: Percent growth Company 2022 2023 Address in revenue from 2021 2022 **Business** Year Rank Website Phone 2020 - 2022 2020 2021 description founded CF0 CEO **Innovative Employee Solutions Inc.** \$180.7 68 les 2307 Fenton Parkway, Suite 107-615 San Diego 92108 69.2 1 Staffing 1974 Peter Limone Karla Hertzog \$139.2 47 \$106.8 43 www.innovativeemployeesolutions.com 858-715-5100 Scientist.com \$315 59 329 S. Highway 101, Suite 220 Pharmaceutical 2 \$253.3 \$192.84 Scientist.com 63.3 2007 Petr Seda Kevin Lustig 55 33 Solana Beach 92075 research marketplace www.scientist.com 877-644-3044 **EVOTEK Inc.** Digital business with a 182 179 \$430.4 \$382.3 462 Stevens Ave., Suite 308 focus on innovation 3 **®ЛЕК** 57.9 2014 Mari Rodish Cesar Enciso Solana Beach 92075 through offerings in \$272.6 157 www.evotek.com 858-362-5083 cybersecurity **Eleven Western Builders Inc.** \$137 90 Commercial general ELEVEN WESTERN BUILDERS,INC. 2862 Executive Place 4 41.2 \$105 1983 **Richard Huey Rick Backus** 75 60 Escondido 92029 contractor \$97 www.ewbinc.com 760-796-6346 Harper Construction Co. Inc. \$373.8 60 2241 Kettner Blvd., Suite 300 Design-build general 5 62 62 39.1 \$280.2 1974 NA Jeff Harper San Diego 92101 contractor \$268.71 www.harperconstruction.com 619-233-7900 **BNBuilders Inc.** 252 \$251.7 5825 Oberlin Drive, Suite 1 San Diego 92121 6 R N R 38.7 \$201.8 149 Construction 2010 **Richard Finlay** James Awford \$181.5 132 www.bnbuilders.com 858-550-9433 BNBuilders Independent Financial Group LLC 94 72 75 \$267.1 Wealth management/ 7 12671 High Bluff Drive, Suite 200 San Diego 92130 Independent 35.5 \$257.3 2003 Scott Heisina Scott Heising financial services \$197.1 www.ifgsd.com 800-269-1903 Dudek 605 Third St. \$137.4 475 Environmental 8 DUDEK 30.7 443 consulting and 1980 \$132.8 Helder Guimaraes Joe Monaco Encinitas 92024 \$105.15 403 engineering www.dudek.com 760-942-5147 Ninvo & Moore Geotechnical & Environmental Sciences 95 98 97 \$103.6 Consultants 9 5710 Ruffin Road 19.1 \$92.7 A/E consulting industry 1986 **Tamera Richards** Avram Ninyo *Ninyo* & Moore \$87.01 San Diego 92123 www.ninyoandmoore.com 858-576-1000

Companies in the Large category have gross revenue greater than or equal to \$100M in the most recent year of reported data. **Sources:** The companies and their CPA attestation letters.

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2020. The Business Journal has chosen not to show rankings from last year's list because they misrepresent the company's growth. The purpose of this list is to highlight those companies that grow quickly each year, and while it is unlikely that a company will rank every year, this does not mean that it is not profitable and still growing. A number of companies returned surveys but did not rank in the list.

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Due to rounding off, some growth percentages appear to be incorrect. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal at sdbjlists@sdbj.com. This list may not be reprinted in whole or in part without prior written permission from the editor. Some companies have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants or to imply a company's size or numerical rank indicates its quality

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